

Qualification factsheet

Qualification overview

Qualification title	NCFE Level 3 Diploma in Skills for Business: Enterprise		
Qualification number (QN)	601/2647/4		
Total qualification time (TQT):	900	Guided learning hours (GL)	540
Performance Points/UCAS	This qualification has been allocated UCAS points. Please refer to the UCAS website for further details of the points allocation and the most up-to-date information.		
Entry requirements:	This qualification is for learners aged 16 and above and is suitable for use within a Study Programme. There are no specific recommended prior learning requirements for this qualification. However, learners may find it helpful if they've already achieved a Level 2 qualification. Centres are responsible for ensuring that this qualification is appropriate for the age and ability of learners. They need to make sure that learners can fulfil the requirements of the assessment criteria and comply with the relevant literacy, numeracy and health and safety aspects of the qualification.		

About this qualification

This qualification provides transferable skills, knowledge and understanding that can be applied in any business setting. The units in Group A are aligned to National Occupational Standards for business and represent the core attributes required by employers in a range of business settings. Units in Group B specialise in enterprise, focusing on the skills, knowledge and resources required to set up a new business.

Qualification structure

To be awarded the NCFE Level 3 Diploma in Skills for Business: Enterprise, learners are required to successfully complete 6 units from group A and 3 units from group B. To achieve the NCFE Level 3 Diploma in Skills for Business: Enterprise, learners must successfully demonstrate their achievement of all learning outcomes and assessment criteria of the units as detailed within the qualification specification.



Group A units

Unit 01 Business culture and responsibilities	
Unit 02 Deliver customer service in a business environment	
Unit 03 Produce documents in a business environment	
Unit 04 Solve problems in a business environment	
Unit 05 Work with others in a business environment	
Unit 06 Communicate in a business environment	
Unit 07 Contribute to running a project	
Unit 08 Innovation in a business environment	
Unit 09 Manage and improve own performance in a business environment	
Unit 10 Respond to change in a business environment	

Group B units

Unit 11 Starting a small business	
Unit 12 Social enterprise	
Unit 13 Finance for a new business	
Unit 14 Business planning and pitching	
Unit 15 Planning the future strategy of your business	

Assessment

The NCFE Level 3 Diploma in Skills for Business: Enterprise is a knowledge-based qualification which is internally assessed.

Placement requirements

This is not a competence-based qualification so learners may be assessed using simulation. We recommend that this is done in a Realistic Working Environment which reflects a real work setting and replicates the key characteristics of the workplace in which the skill to be assessed is normally employed. This will ensure that any competence achieved in this way will be sustained in real employment. Further information about insurance can be found at www.abi.org.uk or www.abi.org.uk or

Progression opportunities

This NCFE qualification aims to provide learners with:

- an understanding of the essential skills required to work successfully in a business environment
- the skills required to solve problems in a business environment
- an understanding of business culture and responsibilities
- the ability to successfully communicate and work with others in a business environment
- the opportunity to develop the skills required to manage and improve their own performance in a business environment
- the skills, knowledge and resources required to set up a new business.



Learners who achieve this qualification could progress to:

- NCFE Level 3 Diploma in Skills for Business
- NCFE Levels 3 and 4 Diplomas in Business Administration
- NCFE Levels 3 and 4 Diplomas in Customer Service
- NCFE Levels 3 and 4 Diplomas in Management
- Foundation Degree in Business or Business Enterprise

This qualification aims to provide learners with a number of progression options, including higher level studies at university or FE colleges. The skills required to progress to higher academic studies are different from those required at levels 1 and 2. Level 3 qualifications enable the development of these skills.



Contact us

NCFE Q6 Quorum Park Benton Lane Newcastle upon Tyne NE12 8BT

Tel: 0191 239 8000* Fax: 0191 239 8001

Email: customersupport@ncfe.org.uk

Website: www.ncfe.org.uk

NCFE © Copyright 2023 All rights reserved worldwide.

Version 1.1 June 2023

Information in this qualification factsheet is correct at the time of publishing but may be subject to change.

NCFE is a registered charity (Registered Charity No. 1034808) and a company limited by guarantee (Company No. 2896700).

CACHE; Council for Awards in Care, Health and Education; and NNEB are registered trademarks owned by NCFE.

All the material in this publication is protected by copyright.

* To continue to improve our levels of customer service, telephone calls may be recorded for training and quality purposes.